

# CERTIFICATE SUPPLEMENT (\*)

## 1. TITLE OF THE CERTIFICATE (NL)

**Diploma Beroepsonderwijs**  
**Kwalificatie: Bedrijfsleider/ondernemer bloem, groen en styling**  
**Kwalificatiedossier: Bloem, groen en styling**  
In the original language

## 2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate Senior Secondary Vocational Education**  
**Qualification: Manager floristry, green retail trade and styling**  
**Qualification file: Floristry, green retail trade and styling**  
This translation has no legal status

## 3. PROFILE OF SKILLS AND COMPETENCES

The most important duties of a Manager floristry, green retail trade and styling are:

Core task 1: Makes and sells green arrangements

- 1.1 Makes flower arrangements, green decorations, and/or presentations
- 1.2 Cares for green products and natural materials
- 1.3 Takes care of shop/product presentations
- 1.4 Informs and advises

Core task 2: Carries out tasks concerning buying and selling

- 2.1 Determines range/purchasing policy
- 2.2 Is responsible for purchasing and inventory management
- 2.3 Determines the commercial price
- 2.4 Is responsible for the marketing/product presentation

Core task 3: Running the company

- 3.1 Acquires commissions/works at customer relations
- 3.2 Determines staff requirements and organises team meetings
- 3.3 Organises the financial progress
- 3.4 Organises the quality policy
- 3.5 Sets up project/department plan
- 3.6 Optimises business operations
- 3.7 Manages colleagues (in projects)

Core task 4: Business venturing

- 4.1 Defines the (future) image of the company
- 4.2 Gives shape to the freelance company/sole proprietorship
- 4.3 Organises the financing of the company

### \* Explanatory note

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information is available at: <http://www.europass.cedefop.europa.eu/>

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#### 4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

The Manager floristry, green retail trade and styling can work at a flower store, garden centre or company in interior plantation, but he can also work as an independent designer or work for companies which also work in designing, decoration and styling living, fragile products and natural materials. There is an increasing range of assortment in this branch. Aside from floral and plantation arrangements which are an inherent part of this branch, more and more often products such as interior objects are being sold as well.

#### 5. OFFICIAL BASIS OF THE CERTIFICATE

<b>Name and status of the body awarding the certificate</b> The certificate issued on completion of the programme is signed by the examination board at the school where the pupil attended the programme.	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education, Culture and Science
<b>Level of the certificate (national or international)</b> Qualification level 4 of the Dutch VET qualification structure Characteristics: non-job related skills such as tactical and strategic capacities. The professional bears his or her own responsibility, which is not only related to practical implementation in terms of monitoring and supervision, but also a more formal, organisational responsibility. The range of tasks also includes drafting new procedures. NLQF level 4 - EQF level 4 - ISCED 3A	<b>Grading scale / Pass requirements</b> 10 excellent 9 very good 8 good 7 very satisfactory 6 pass 5 fail 4 unsatisfactory 3 very unsatisfactory 2 poor 1 very poor
<b>Access to next level of education/professions</b> A Manager floristry, green retail trade and styling can develop through higher professional education in disciplines such as floristry, styling, and potentially business-related disciplines.	<b>International agreements</b> The profession of Manager floristry, green retail trade and styling is not regulated in the Netherlands. However the education and training for this profession on qualification level 4 is regulated under the European directive 2005/36/EC, amended by directive 2013/55/EU. The regulated education and training gives access to regulated professions at the level of a diploma according to article 11 of this directive.
<b>Legal basis</b> Act on Vocational Education and Training (WEB), registered number of qualification (crebo): 25442 The education and training for this qualification is offered as of August 1, 2015.	

#### 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Senior secondary vocational education features two learning pathways: the school-based pathway (bol) and the training on the job pathway (bbl). In the school-based pathway, the majority of the course consists of theory at school. The extent of the practical component (vocational practice) is between 20% and 60%. In the training on the job pathway, the extent of vocational practice is at least 60% of the course. The participant works four days a week in a training company, and attends school for theory subjects just one day a week. In principle it is possible to follow both learning pathways, but which pathway is offered will depend on the individual educational institution.

**Average duration of the education/ training leading to the certificate**

**3 years (4800 study hours) (depending on previous education)**

#### Entry requirements

The certificate preparatory vocational secondary education (vmbo) advanced vocational programme, combined

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programme, or theoretical programme, or a comparable level.

#### 7. ADDITIONAL INFORMATION

Dutch senior secondary VET is based on qualification files, that each contain one or more qualifications. The information included in part 3 and 4 is derived directly from the qualification file determined by the Minister of Education, Culture and Science. The complete qualification file can be found at <http://kwalificaties.s-bb.nl/>, only in Dutch.

Optional subjects are linked to the qualification. The optional subjects have a total size of 15% of the course duration. The optional subjects completed by the student are listed on the certificate.

Additional information, including a description of the Dutch national qualifications system, is available at the Netherlands National Reference Point (NRP): [www.s-bb.nl](http://www.s-bb.nl). The NRP is the information centre for vocational qualifications in the Netherlands. SBB has been appointed in this capacity by the Ministry of Education, Culture and Science.