



## 1. TITLE OF THE CERTIFICATE (NL)

**Diploma Beroepsonderwijs**  
**Kwalificatie: Vakbekwaam verkoper gezelschapsdieren**  
**Kwalificatiedossier: Gezelschapsdierenbranche**

In the original language

## 2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate Senior Secondary Vocational Education**  
**Qualification: Skilled salesman pet animals**  
**Qualification file: Pet animal trade sector**

This translation has no legal status

## 3. PROFILE OF SKILLS AND COMPETENCES

The most important duties of a Skilled salesman pet animals are:

Core task 1: Cares for animals and the living and working environment

- 1.1 Feeds animals
- 1.2 Manages and socialises animals
- 1.3 Cares for animals
- 1.4 Monitors animals
- 1.5 Cleans and disinfects
- 1.6 Prepares and maintains living and working environment

Core task 2: Supervising animal reproduction

- 2.1 Supervises breeding process
- 2.2 Supervises birth
- 2.3 Socialises young animals

Core task 3: Buys and sells

- 3.1 Prepares shop for opening
- 3.2 Takes care of shop presentations
- 3.3 Receives and processes products
- 3.4 Monitors stock
- 3.5 Informs and advises customers
- 3.6 Completes sales
- 3.7 Sends ordered animals and animal necessities
- 3.8 Deals with complaints

## 4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

The Skilled salesman pet animals works in a specialist shop or a specialist department of a garden centre, DIY store, agrarian shop, or supermarket that sells pet animals and/or animal needs to consumers.

## \* Explanatory note

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information is available at: <http://www.europass.cedefop.europa.eu/>

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## 5. OFFICIAL BASIS OF THE CERTIFICATE

<b>Name and status of the body awarding the certificate</b> The certificate issued on completion of the programme is signed by the examination board at the school where the pupil attended the programme.	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education, Culture and Science
<b>Level of the certificate (national or international)</b> Qualification level 3 of the Dutch VET qualification structure Characteristics: implementation of more than just the own block of tasks. The professional is able to account for his or her actions towards colleagues, and monitors and supervises the work of others. The range of tasks also includes drafting work preparation procedures. NLQF level 3 - EQF level 3 - ISCED 3C	<b>Grading scale / Pass requirements</b> 10    excellent 9     very good 8     good 7     very satisfactory 6     pass 5     fail 4     unsatisfactory 3     very unsatisfactory 2     poor 1     very poor
<b>Access to next level of education/professions</b> Career opportunities can be found in related sectors of pet animals and recreational animals and also in other retail trade. Within larger companies, it is possible to rise to a more responsible position at a higher level.	<b>International agreements</b> The profession of Skilled salesman pet animals is not regulated in the Netherlands. However the education and training for this profession on qualification level 3 is regulated under the European directive 2005/36/EC, amended by directive 2013/55/EU. The regulated education and training gives access to regulated professions at the level of a diploma according to article 11 of this directive.
<b>Legal basis</b> Act on Vocational Education and Training (WEB), registered number of qualification (crebo): 97791 The education and training for this qualification is offered as of August 1, 2012.	

## 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Senior secondary vocational education features two learning pathways: the school-based pathway (bol) and the training on the job pathway (bbl). In the school-based pathway, the majority of the course consists of theory at school. The extent of the practical component (vocational practice) is between 20% and 60%. In the training on the job pathway, the extent of vocational practice is at least 60% of the course. The participant works four days a week in a training company, and attends school for theory subjects just one day a week. In principle it is possible to follow both learning pathways, but which pathway is offered will depend on the individual educational institution.	
<b>Average duration of the education/ training leading to the certificate</b>	<b>3 years (4800 study hours) (depending on previous education)</b>
<b>Entry requirements</b> The certificate preparatory vocational secondary education (vmbo) advanced vocational programme, combined programme, or theoretical programme, or a comparable level.	

## 7. ADDITIONAL INFORMATION

Dutch senior secondary VET is based on qualification files, that each contain one or more qualifications. The information in section 3 and 4 is drawn directly from the qualification file, that is composed by the Centre of Expertise. The complete qualification file is available at <a href="http://www.kwalificaties.s-bb.nl">www.kwalificaties.s-bb.nl</a> , only in Dutch.  Additional information, including a description of the Dutch national qualifications system, is available at the Netherlands National Reference Point (NRP) for VET: <a href="http://www.nlnrp.nl">www.nlnrp.nl</a>  SBB has been appointed by the Ministry of Education, Culture and Science as NRP.
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