



## 1. TITLE OF THE CERTIFICATE (NL)

**Diploma Beroepsonderwijs**  
**Kwalificatie: Ondernemer gezelschapsdieren**  
**Kwalificatiedossier: Gezelschapsdierenbranche**

In the original language

## 2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate Senior Secondary Vocational Education**  
**Qualification: Entrepreneur pet animals**  
**Qualification file: Pet animal trade sector**

This translation has no legal status

## 3. PROFILE OF SKILLS AND COMPETENCES

The most important duties of a Entrepreneur pet animals are:

Core task 1: Feeds and cares for animals

- 1.1 Prepares feeds
- 1.2 Is responsible for food and water provisions
- 1.3 Takes care of animals
- 1.4 Monitors animals
- 1.5 Handles animals
- 1.6 Registers and reports

Core task 2: Takes care of the living and working environment

- 2.1 Organises the living accommodation
- 2.2 Cleans and disinfects
- 2.3 Maintains the living and working surroundings

Core task 3: Carries out working duties in connection with sales

- 3.1 Prepares shop for opening
- 3.2 Takes care of the shop
- 3.3 Takes care of shop presentations
- 3.4 Takes care of products
- 3.5 Receives and processes products
- 3.6 Monitors stock
- 3.7 Determines the assortment
- 3.8 Buys in
- 3.9 Formulates maintenance and presentation plan

Core task 4: Sells and offers service

- 4.1 Receives and addresses clients
- 4.2 Carries out sales consultations
- 4.3 Takes orders
- 4.4 Identifies and deals with complaints
- 4.5 Operates the payment system

**\* Explanatory note**

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information is available at: <http://www.europass.cedefop.europa.eu/>

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### 3. PROFILE OF SKILLS AND COMPETENCES

Core task 5: Runs a business

- 5.1 Develops a business plan
- 5.2 Implements a business plan
- 5.3 Innovates the business
- 5.4 Determines the marketing mix
- 5.5 Maintains external contacts
- 5.6 Determines the financial policy
- 5.7 Monitors and is responsible for the financial situation
- 5.8 Manages business administration
- 5.9 Carries out the staff policy
- 5.10 Determines and monitors policies concerning quality, working conditions, the environment and safety
- 5.11 Plans and divides up the working duties
- 5.12 Manages colleagues
- 5.13 Supervises colleagues

### 4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

The Entrepreneur pet animals works in a specialist shop or a specialist department of a garden centre, DIY store, agrarian shop, or supermarket that sells pet animals and/or animal needs to consumers.

### 5. OFFICIAL BASIS OF THE CERTIFICATE

<p><b>Name and status of the body awarding the certificate</b> The certificate issued on completion of the programme is signed by the examination board at the school where the pupil attended the programme.</p>	<p><b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education, Culture and Science</p>																				
<p><b>Level of the certificate (national or international)</b> Qualification level 4 of the Dutch VET qualification structure Characteristics: non-job related skills such as tactical and strategic capacities. The professional bears his or her own responsibility, which is not only related to practical implementation in terms of monitoring and supervision, but also a more formal, organisational responsibility. The range of tasks also includes drafting new procedures. NLQF level 4 - EQF level 4 - ISCED 3A</p>	<p><b>Grading scale / Pass requirements</b></p> <table border="0"> <tr><td>10</td><td>excellent</td></tr> <tr><td>9</td><td>very good</td></tr> <tr><td>8</td><td>good</td></tr> <tr><td>7</td><td>very satisfactory</td></tr> <tr><td>6</td><td>pass</td></tr> <tr><td>5</td><td>fail</td></tr> <tr><td>4</td><td>unsatisfactory</td></tr> <tr><td>3</td><td>very unsatisfactory</td></tr> <tr><td>2</td><td>poor</td></tr> <tr><td>1</td><td>very poor</td></tr> </table>	10	excellent	9	very good	8	good	7	very satisfactory	6	pass	5	fail	4	unsatisfactory	3	very unsatisfactory	2	poor	1	very poor
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<p><b>Access to next level of education/professions</b> Within larger companies, the Entrepreneur pet animals can rise to a more responsible position at a higher level. An example of a higher vocational education programme (hbo) is Animal management.</p>	<p><b>International agreements</b> The profession of Entrepreneur pet animals is not regulated in the Netherlands. However the education and training for this profession on qualification level 4 is regulated under the European directive 2005/36/EC, amended by directive 2013/55/EU. The regulated education and training gives access to regulated professions at the level of a diploma according to article 11 of this directive.</p>																				
<p><b>Legal basis</b> Act on Vocational Education and Training (WEB), registered number of qualification (crebo): 97400 The education and training for this qualification is offered as of August 1, 2009.</p>																					

### 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Senior secondary vocational education features two learning pathways: the school-based pathway (bol) and the training on the job pathway (bbl).

In the school-based pathway, the majority of the course consists of theory at school. The extent of the practical component (vocational practice) is between 20% and 60%. In the training on the job pathway, the extent of vocational practice is at least 60% of the course. The participant works four days a week in a training company, and attends school for theory subjects just one day a week.

## 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

In principle it is possible to follow both learning pathways, but which pathway is offered will depend on the individual educational institution.

<b>Average duration of the education/ training leading to the certificate</b>	<b>4 year(s) (6400 study hours) (depending on previous education)</b>
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### **Entry requirements**

The certificate preparatory vocational secondary education (vmbo) advanced vocational programme, combined programme, or theoretical programme, or a comparable level.

## 7. ADDITIONAL INFORMATION

Dutch senior secondary VET is based on qualification files, that each contain one or more qualifications. The information in section 3 and 4 is drawn directly from the qualification file, that is composed by the Centre of Expertise. The complete qualification file is available at [www.kwalificatiesmbo.nl](http://www.kwalificatiesmbo.nl), only in Dutch.

Additional information, including a description of the Dutch national qualifications system, is available at the Netherlands National Reference Point (NRP) for VET: [www.nlntp.nl](http://www.nlntp.nl)

SBB has been appointed by the Ministry of Education, Culture and Science as NRP.